

# Why attend AntwerpXL?

### **Maximise your brand exposure and Return on Investment**

- ▶ **Networking:** AntwerpXL provides ample networking opportunities with industry professionals, allowing attendees to establish valuable connections and expand their professional network
- Industry insights: The event offers access to conferences, presentations and panel discussions by industry leaders, providing beneficial insights into the latest trends, developments and challenges in breakbulk, shipping and logistics.
- ▶ **Business opportunities:** Attending AntwerpXL can lead to potential business development by connection with potential clients, partners and suppliers within the breakbulk industry.
- **Exhibitions and demonstrations:** AntwerpXL showcases an exhibition area where attendees can explore the latest technologies, equipment and solutions in breakbulk shipping and logistics through live demonstrations and interactions with experts.
- Targeted event focused on the breakbulk community
- ▶ 85% of the 2022 floorplan has re-booked their space for 2023
- ► Hosted by the Port of Antwerp, in the **home** of breakbulk

# ANTWERP XL

# **Visitor Statistics**

### International visitors in 2022 (compared with 2019)

- Belgium 38% (same as 2019)
- ➤ Netherlands 14% (same as 2019)
- Germany 9% (up 4% from 2019)
- > France 8% (up 3% from 2019)
- United Kingdom 7% (up 3% from 2019)
- > Turkey 6% (up 1% from 2019)
- > Spain 6% (up 1% from 2019)
- > Italy 4% (up 1% from 2019)
- Poland 3% (up 1% from 2019)
- Norway 3% (up 1% from 2019)

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#### **Attendees**

- ▶ 2019 edition attendees 3,189
- ▶ 2022 edition attendees 3,572
- ► Year on year increase 12%

## Visitor Testimonials

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"AntwerpXL has provided us with a much better quality of exhibitors in comparison to other events such as Breakbulk Europe and has allowed us to network on a much more personal level." Aadil Sulaiman Hoosen, Regional Director, C. Steinweg Logistics

"We're located in the Port of Antwerp-Bruges so it's really convenient to come to AntwerpXL and network with suppliers and partners."

**Tore Odegarden, Plant Manager, Antwerp Slitter** 

"AntwerpXL has been great, I've made some good contacts and I'm coming away with good opportunities."

Dominik Schäfer, Managing Director, SEA O.G. Offshore

"We're here for innovations and to network with suppliers. We've had some good conversations so far. We've really enjoyed it."

**Bob Wierenga, Operations Manager, Tata Steel** 

"I'm one of the 40 Under 40 this year, I own a shipping supply company in the Northeast of the UK, so I've come to look for collaborations and see how the industry is doing. It's been a very enjoyable event."

**Andy Eyre, Managing Director, Norast Supply** 

### Exhibitor Testimonials

"Once again, an all-round successful trade fair is coming to an end for us! This year's AntwerpXL was distinguished above all by numerous interesting encounters, positive discussions, and successful cooperation! A heartfelt thank you to all visitors, our team on site, and all other participants who helped to make the event successful!"

Marc Hübner, Member of the Executive Board, Deufol

"Steelduxx was a merge of two companies just two years ago, so we can come to something like this as a new combined business. We're playing much wider now, so we had to be at AntwerpXL to network and get the branding out to the industry."

**Lou Appels, Managing Director, Steelduxx** 

"We will be here next year, and the next year, and the next year, and the next twenty years to come."

Kelly Huysmans, Marketeer, Boeckmans

"We're in Antwerp because it's one of the biggest ports in Europe. AntwerpXL is a great opportunity to show off Grimaldi Group's vast range of services to attendees from all around the world."

Frank Voet, Commercial Manager, Grimaldi Belgium

# ANTWERP XL

# Current exhibitors / sponsors

# ANTWERP XL





**C. Steinweg Group** 





















### INTERNATIONAL VISITORS

### ANTWERP XL



Polytra/Fracht offers tailormade logistics solutions for every logistical need anytime, everywhere.

VARAMAR was created in 2009 to offer semi-liner and tramp services for



the transportation of break-bulk, dry-bulk, heavy and oversized cardo hu sea



Ultrabulk is a leading global dry bulk operator, servicing its customers Ultrabulk in their maritime transportation needs in the MPP, Parcel, Handysize, Supramax and Panamax segments.

At ArcelorMittal, our goal is to help build a better world with smarter steels. Steels made using innovative processes which are more efficient, use less energy, and emit significantly less carbon.





With 2021 sales and revenues of \$51.0 billion, Caterpillar Inc. is the world's leading manufacturer of construction and mining equipment, off-highway diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives.

Tata Steel is one of the leading steel manufacturing companies of India.



# INTERNATIONAL VISITORS





Ballast Nedam is a construction and development company focused on national and international markets.

Denys is a multidisciplinary group specialised in watenergy, mobility, architecture, restoration and speci. nniques.





Vestas is the energy industry's global partner on sustainable energy solutions.

Solvay is a science company whose technologies bring benefits to many aspects of daily life.





We bond people, ideas and elements to reinvent progress. We are a science company whose technologies bring benefits to many aspects of daily life.

# Current 2023 Floorplan

