



ANTWERP PORTS NOW

4 - 6 OCTOBER 2022
ANTWERP EXPO, BELGIUM

XL
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 Port of
Antwerp
Bruges

by EASYFAIRS

EVENT OVERVIEW

AntwerpXL provided a platform for the breakbulk, roro, heavy lift and project cargo industry that delivered valuable connections and unforgettable experiences for visitors and exhibitors alike. Hundreds of exhibitors and thousands of visitors from the international breakbulk community descended on the home of European breakbulk to join AntwerpXL 2022.

This edition, welcomed representatives from the biggest names in forwarding and logistics as they gained insight into the trends, challenges and opportunities facing the industry, strengthened existing relationships, and, critically, struck up new partnerships.

“**Antwerp is the heart of breakbulk, and AntwerpXL is the key event of the year. It’s hard to put into words the incredibly positive energy we’ve had all throughout the exhibition and conference, and next year will be bigger and better!**”

Rikki Bhachu,
Head of Marketing at AntwerpXL

3500+
ATTENDEES

150+
EXHIBITORS

30+
SPEAKERS

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VISITOR OVERVIEW

AntwerpXL gave visitors the much-needed opportunity to network, converse and strike up business deals with key decision makers across the sector, while benefiting the support and experience of their peers.

TOP 5 REASONS VISITORS ATTENDED

1. Meeting with clients
2. Networking
3. Gain industry knowledge
4. Find new suppliers
5. Attend the conference

KEY INDUSTRIES SECTORS

- Freight Forwarding
- Transport & Sea
- Shipping Agency
- Ports & Terminals
- Cargo Owners

92%

of visitors are looking to attend AntwerpXL 2023

92%

of exhibitors met their objectives for attending AntwerpXL

95%

of visitors were at managerial level or above

70+

Countries of the visitors attended

100-130

average leads were generated by the top 5 exhibitor touch points



VISITOR ENDORSEMENT



EVENT HIGHLIGHTS

PORT TOUR

Before the opening ceremony, industry peers came together to tour around the historic Port of Antwerp and its breakbulk facilities.

OPENING CEREMONY AND WELCOME RECEPTION

The event started with a ribbon cutting and welcome reception. Visitors and exhibitors had their first chance to network, showcase their products in a relaxing environment with a glass of champagne.

XL MAIN DECK

Delivered by leading experts, The Main Deck Programme explored key issues facing the breakbulk market, and how visitors can overcome them.

Highlights included presentations from the following speakers:



Justin Archard
Managing Partner,
One World
Shipbrokes



Stijn Olbrechts
Process & Digital
Transformation
Owner, Lineas



Susan Oatway
Senior Analyst,
Drewry



Katarina Stancova
Senior Mobility
Advisor, Port of
Antwerp-Bruges



Peter Bouwhuis
President & CEO,
XELLZ Group



Albert-Jan Ars
Commercial Manager,
Katoen Natie Port
Operations

MEDIA PARTNERS AND ASSOCIATIONS



VISITOR TESTIMONIALS

DON'T JUST TAKE OUR WORD FOR IT...

“ AntwerpXL provided an extremely insightful Conference. All sessions were engaging and provided an opportunity for learning and discussion about the future of breakbulk. I have loved being at AntwerpXL 2022 and will be coming back next year as it is such a great event for the industry. ”

Nataliya Maiseyenka,
Transportation Manager, Caterpillar

“ We were a bit reluctant to come this year because it's been so long, but myself and my colleagues from the UK, France, Germany, Turkey and the UAE decided to visit and it's been busy, crowded, packed! Not at all what we were expecting, and everyone was really impressed by the number of attendees. Industrial projects at DHL are becoming increasingly international so events like this offer an opportunity to combine an international catch-up with networking. It would be great if we could do that at AntwerpXL every year. ”

Marc de Beunje,
Head of Business Development Europe, DHL

“ It has been a perfect opportunity for me to maintain the valuable direct contacts with stakeholders of the breakbulk shipping community. ”

William Moyersoen,
CEO, ArcelorMittal Logistics

“ The quality of conference speakers at AntwerpXL this year have been outstanding! I have attended nearly all sessions and found them very informative and engaging. It has been very well organised and I particularly loved Yorck Niclas Prehm's remarks on the need for more ship building in Europe. ”

Janet Nodar,
Senior Editor, Journal of Commerce/S&P Global

“ We're here for innovations and to network with suppliers. We've had some good conversations so far. We've really enjoyed it. ”

Bob Wierenga,
Operations Manager, Tata Steel

EXHIBITOR TESTIMONIALS

DON'T JUST TAKE OUR WORD FOR IT...

“ Once again, an all-round successful trade fair is coming to an end for us! This year's AntwerpXL was distinguished above all by numerous interesting encounters, positive discussions, and successful cooperation! A heartfelt thank you to all visitors, our team on site, and all other participants who helped to make the event successful! ”

Marc Hübner,
Member of the Executive Board,
Deufol

“ This show is the perfect format for meaningful conversations. I'm really happy to have met four new cargo owners this morning. ”

Etienne De Vel,
Commercial Manager, Fednav

“ We are really happy to be here. These events are good for meeting our Europe partners; we see people from Greece, Turkey, Romania, Bulgaria you name it. Because of this, it is a really good networking event for us. As a people business, its invaluable to get to see our partners and others in the industry. ”

Mark Speldenbrink,
Senior Shipbroker, Hartel Shipping & Chartering

“ We've been based in the oldest warehouse in Antwerp since 1855 and because we're in the heart of the industry, we had to be at AntwerpXL. There's a lot of people here but, more importantly, it's the quality. I strongly believe breakbulk is a people-business and it has a bright future as well as an incredible history. ”

Albert-Jan Ars,
Katoen Natie

“ AntwerpXL has given us great quality and quantity of prospective clients. It is better than other breakbulk events as far as I'm concerned, and we'll definitely be back again next year! ”

Robert Vermetten,
Director, TPL

“ I've already got my money's worth, if it ended tomorrow, I'd still be happy. ”

Andy Foster,
Business Development Manager,
Port of Sunderland

GET INVOLVED



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