

23 - 25 May 2022
Ahoy, Rotterdam

The leading
international
bulk liquid
storage event

Post event Report.

StocExpo



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by **EASYFAIRS**

Event overview.

The largest and longest running international bulk liquid storage event designed to inspire, connect and share knowledge within the tank storage community.

StocExpo, the world's biggest platform for the tank storage industry, made a triumphant return to the Rotterdam Ahoy with over 150 exhibitors, thousands of visitors and a jam-packed conference.

Thousands of industry professionals, including representatives from the likes of Shell, Stolthaven, Exxon, Vopak and more, as well as key terminals and storage players from over 100 countries worldwide, gathered at the event to discuss the industry's hottest trends browse the future-shaping exhibition floor.

“ It’s wonderful to be back in-person. The sector is going through an important transition and it’s crucial that we are able to share ideas and tackle these issues together. I’m personally happy to have seen everyone and StocExpo has, once again, enabled discussion, networking and new business in the global tank storage industry. ”

Lourda Derry,
COO of Easyfairs, organisers of StocExpo

3000+
Attendees

150+
Exhibitors

50+
Speakers

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Visitor overview.

StocExpo gave visitors the much-needed opportunity to network, converse and strike up business deals with key decision makers across the sector, while benefiting from the support and experience of their peers.

Top 5 reasons visitors attended:

- > Find new/specific products
- > Find new suppliers
- > Keep up to date with the industry
- > Meeting with clients/colleagues
- > Networking

93%

of attendees believe StocExpo is important to their business

88%

of visitors were at a managerial level or above

100+

countries were represented by visitors at StocExpo

90-100

average leads were generated by the top 5 exhibitor touch points

Top 20 products visitors are looking to find:

- > Automation and systems integration
- > Consultancy and Services
- > Digital solutions
- > Environmental protection
- > Firefighting and fire protection
- > Gauging and leak detection
- > Hoses and couplers
- > Inspections and certification services
- > Loading equipment and gantries
- > Metering and measuring
- > Mixing equipment
- > Overfill prevention and equipment
- > Pipelines
- > Protective coatings
- > Pumps, valves and actuators
- > Roofs, domes and seals
- > Safety equipment
- > Tank cleaning, maintenance and repair
- > Tank design and construction
- > Vapour recovery and degassing

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Visitor endorsement.

StocExpo 2022 welcome visitors from leading industry companies.



أرامكو السعودية
saudi aramco



wood.



ADVIRIO



Stolt-Nielsen



KINDER MORGAN



Petrofac



Technip

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Conference and speakers overview.

This year's conference, organised by our very own Tank Storage Magazine, featured some of the bulk liquid storage sector's best and brightest. Experts from across the industry.



Ravi Bhatiani
Executive Director,
FETSA



Mark Waddington
Director and Senior
Consultant, Channoil
Consulting



Guido Dalessi
CEO, Elestor



Rutger Van Thiel
CEO, Alkion Terminals



Catherine Gras
CEO, Storengy UK &
Germany



Jelle Swanenberg
COO, Smartflow



Duco Boer
CIO, Falcker



Nadine Herrwerth
Managing Director,
TWTG



Karel Saey
Digital Transformation
Manager, North Sea Port



Kathryn Clay
President, ILTA



Øistein Jensen
Chief Sustainability
Officer, Odfjell



Jorge Lanza
CEO, Exolum

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Exhibitor and supporter endorsement.

We're proud to welcome the following rebooked exhibitors
to StocExpo 2023.



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Supporters.



Belgian Association of Tank Terminal Operators (BATO)

With 17 terminals and more than 2000 storage tanks, BATO represents 10 million cubic meters of storage capacity in Belgium, mostly situated in Antwerp and Ghent. Their principal mission is to inform members on developments in the legislation affecting their business. BATO is part of Essenscia, the association of chemical and life sciences companies in Belgium.



European Association for Storage of Energy (EASE)

EASE supports the deployment of energy storage to support the cost-effective transition to a resilient, climate-neutral, and secure energy system. EASE was established in 2011 and represents over 50 members including utilities, technology suppliers, research institutes, distribution system operators, and transmission system operators.



Federation of European Tank Storage Associations (FETSA)

FETSA represents the bulk liquid storage sector in Europe. Bulk liquid and liquified gas terminals are present in ports, airports, logistic platforms and along rivers, canals and pipelines. In total, FETSA represents over 140 companies operating 692 terminals across Europe. Their storage terminals provide an essential interface between sea, road, rail, inland waterway and pipeline logistics.



Hydrogen Central

Hydrogen Central brings to you news and market intelligence insights on the hydrogen industry to support your strategic moves and help you stay ahead of the curve. Hydrogen Central are heavily involved in the hydrogen market, researching the hydrogen market and looking for new business opportunities.



International Liquid Terminals Association (ILTA)

ILTA represents a diverse group of companies that are a critical link in the transportation systems for liquid commodities. It includes over 80 terminal members across all 50 states and internationally, as well as over 400 supplier members. ILTA focuses on promoting the crucial role the terminal industry plays in the economy by highlining its safety successes, environmental responsibility and economic impact to legislators, regulators and the public.



iTanks

iTanks connects companies, knowledge institutes and industry experts with each other and introduces these parties to new technology and the latest innovations from within and also outside the sector. iTanks' strength lies in the renewal of the port-related industry. There is a huge amount of knowledge and expertise available for the industry which is not yet applied and used.



Optichem

Optichem is the legal connections and interdependence between producers, consumers, traders, terminals, shipowners, surveyors, ship's agents and Insurance companies. Its academy will upgrade your skills and decision-making process, you will understand the full process of the bulk liquid chain. During comprehensive in-house training the full and complete bulk liquid chain from production to consumption will be explained.



Tank Storage Association (TSA)

The TSA represents the interests of over 60 member companies engaged in the storage of bulk liquids and the provision of products and services to the sector. TSA's members provide and support an essential interface between sea, road, rail and pipeline logistics for many different substances including transport and heating fuels, chemicals, animal feed and foodstuffs.

Partners.

Official media partner.

TANK
STORAGE MAGAZINE

Tank Storage Magazine (TSM)

TSM is the world's leading publication dedicated to the bulk liquid storage industry and the official magazine for StocExpo and all key tank storage events globally. It is read by terminal managers, senior engineers, logistics/distribution managers and CEOs within oil, gas and petrochemical facilities as well as third party terminal operators and oil trading companies.

Media partners.

 **AUTOMATION** Update

 **biofuels**
international

 **BULKDISTRIBUTOR**
Your single information source for bulk and semibulk logistics

 **BUNKERSPOT**

 **EEK**

 **ENERGY CIO** INSIGHTS

 **ENERGY DAIS**
Simplifying Energy

 **ENERGY**
Tech Review

 **ENGINEERING** UPDATE

 **FLUID**
HANDLING
INTERNATIONAL

 **Fuel Oil News**

 **GREENPORT**
BALANCING ENVIRONMENTAL
CHALLENGES WITH ECONOMIC DEMANDS

 **H C B**
an **enhesa** company

 **HELLENIC**
SHIPPING NEWS WORLDWIDE

 **HYDROCARBON**
ENGINEERING

 **Hydrogen** Central

 **INTERNATIONAL**
FIRE PROTECTION

 **ipcm** **Protective**
Coatings

 **LNG**
INDUSTRY

 **Petrol** PLAZA

 **PETROSPOT**

 **PORTSTRATEGY**
INSIGHT FOR PORT EXECUTIVES

 **SHP**
SAFETY & HEALTH
PRACTITIONER

 **STORAGE**
TERMINALS MAGAZINE
DEDICATED 100% TO THE GLOBAL TANK STORAGE INDUSTRY



TankTerminals.com
by
INSIGHTS GLOBAL

 **TANKS &**
TERMINALS
A SUPPLEMENT TO HYDROCARBON ENGINEERING

 **World** 

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Visitor Testimonials.

Don't just take our word for it...

“ StocExpo has gone incredibly well. It is good to see so many vendors face to face again and I have had some great conversations today! We spoke to KOKS GROUP Robotics where we got to see their latest ADEX non-person entry tank cleaning robot with updated cameras and LED lighting. We also visited the Terra Inspectioneering stand to get a better understanding of drone-based confined space inspection services. We then also had the opportunity to look at I.safe MOBILE and have a look at their extensive product portfolio to find the right equipment for STL on premise. ”

Paul Wright,
Chief Operating Officer,
Stanlow Terminals

“ This was our first time visiting StocExpo from the United States and had the most amazing time! All the stands were incredible, so many live demonstrations and everyone was super knowledgeable and friendly as you walked around the exhibition floor. The conference content was very indulging, remarkably interesting and very progressive compared to other events that we have attended. We have learnt a lot from attending StocExpo and we can't wait to come back in the future. ”

Caitlin Geisinger,
Business Development Manager,
Burns & McDonnell

“ As a first-time visitor it was a pleasant discovery to find so many specialised innovations for the storage industry all under one roof. ”

Henrik Sorensen,
Operations Manager,
Inter Terminals

“ This was my first time attending StocExpo in person, I attended virtually last year. You get a lot more out of it in person, particularly when it comes to networking. There's been lots of topical information about energy transition and security and it's been valuable to be here and get insights from our energy partners directly. ”

Sachin Mohanani,
Terminal Operations Analyst,
Shell

“ StocExpo has been an incredible experience with a lot of amazing delegates. The presentations on stands and in the conference have been given by the best in the industry and I can't wait to come back again next year! ”

Stephanos Christophides,
Terminal Manager,
PPT Aviation

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Exhibitor Testimonials.

Don't just take our word for it...

“ This is our third year exhibiting at StocExpo, and we are pleased to report that yet again, it has been a hugely successful event for us! We have made some great contacts this year, and we are already looking forward to exhibiting at the 2023 event. ”

Dave Vallee,
General Manager,
Sandborn Roofs Inc.

“ We have exhibited at StocExpo many times and will be doing so again next year. We always get new business from the event. Many of our European distributors attend StocExpo, and so it's a fantastic opportunity for me, a US-based manufacturer, to meet in person with our distributors. ”

Joseph A. Lanzoni,
Vice President of Sales Engineering,
Lightning Eliminators & Consultants, Inc.

“ It's been remarkably busy; it's been crowded all day. We had a lot of terminal maintenance professionals visit. They want a dashboard that is smart and easy to read, even for non-technical people, so they're exactly the people we wanted to speak to as we launched our new IAM-Data driven Maintenance KPI Dashboard here at the event. StocExpo has exceeded all our expectations, we've been the busiest stand! ”

Miranda Moonen,
Director,
Maintenance Solutions

“ The event has been good, most importantly the quality of the visitors. We've had terminal operators and analysts here and being able to talk to them directly about our products has been incredibly valuable. ”

Jeffrey Van Veen,
Export Manager,
KOKS Robotics

“ We've had lots of visitors who are interested in our tech. StocExpo is spot-on for us, the people who come here are already open and curious about technology, they have an agenda in mind, so it's been great. We've been able to do live drone demonstrations which have been well received, it's not the type of thing you can normally do – Rotterdam is the perfect location for this kind of event! ”

Eivind Sivertsen,
Managing Director,
ScoutDI

“ This is the first time exhibiting as Bio-dynamics at StocExpo and we have not been disappointed. Our investment on booking a stand has proved more than worthwhile, we will be back next year! ”

Quinten Eyckmans,
International Sales Manager,
Bio-dynamics

Find out more > stocexpo.com

Get involved.



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